Model N

truzo by Model N

Optimize gross-to-net by streamlining drug discount management

Pharmaceutical manufacturers invest billions of dollars every year in drug discount and market access programs, yet many manage these programs independently. Disconnected systems and siloed data limit visibility, increase operational complexity, and create financial risk. Without insight into the 340B Drug Discount Program, the Medicaid Drug Rebate Program (MDRP), the Medicare Drug Price Negotiation Program, commercial rebates, and other drug discount programs, it is difficult to understand the impact on gross-to-net performance.

Truzo by Model N brings greater transparency, coordination, and control to drug discount management. By combining claims-level visibility with integrated rebate and payment workflows, Truzo helps reduce operational complexity, strengthen compliance efforts, and drive more informed gross-to-net decisions.

Manage the complete drug discount lifecycle

Truzo is a connected platform that centralizes rebate and payment workflows, providing visibility across 340B, Medicaid, Maximum Fair Price (MFP), and commercial programs. From policy configuration and claims validation to payment facilitation and reporting, Truzo enables you to manage 340B rebates and monitor discounts from a single portal.

Enforce contract policies

A nationwide network of more than 10,000 participating covered entities, along with a dedicated support team, accelerates onboarding and adoption and simplifies collaboration. This fast, low-friction implementation reduces discount errors by 40-50%.

Reduce revenue leakage with Truzo

75%+

fewer erroneous discounts by using claims-level data for discount monitoring.

99%+

reduction in inaccuracies with near-real-time reconciliation and payment facilitation.

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Monitor discounts

Using claims-level data, Truzo validates claims against purchases to identify duplicate discounts, diversion, and non-compliance—reducing unintended discounts by more than 75%. Generate utilization insights to support and improve gross-to-net decision-making.

Facilitate payments

Near-real-time reconciliation and streamlined covered entity workflows improve the accuracy and timeliness of 340B and MFP rebate payments, reducing aberrant discounts by more than 99%.

Count on enterprise-grade security and auditability

Truzo features robust security standards at the infrastructure, application, and data layers. The platform adheres to HIPAA policies and procedures and demonstrates compliance with SOC 1 and SOC 2 Type II security controls through consistent and ongoing security audits.

Gain much-needed visibility, efficiency, and confidence in drug discount workflows

- **Reduce duplicate discounts and revenue leakage.**
- **Improve compliance and audit readiness.**
- **Streamline rebate operations.**
- **Improve gross-to-net forecasting and financial decision-making.**
- **Gain greater insight and control over your revenue management and compliance processes through native integrations with Model N products.**
- **Scale from today's 340B policies to tomorrow's rebate models.**

Simplify drug discount management

Schedule a demonstration to learn how Truzo by Model N can help you increase visibility into gross-to-net and reduce operational complexity.

Schedule a demo

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