Model N

Drive compliance, accurate pricing, and profit across providers

Managing provider relationships, pricing structures, and compliance requires precision, transparency, and agility. The Model N provider suite is purpose-built for pharmaceutical manufacturers operating in complex provider networks, including group purchasing organizations (GPOs), integrated delivery networks (IDNs), health systems, and hospitals. This comprehensive solution suite enables you to maximize margins, reduce compliance risk, and strengthen provider relationships.

Gain a 360º view of your provider network

Our innovative technology, services, and advanced analytics reduce risk with daily or on-demand net price monitoring; improve collaboration between sales and operations teams for more strategic contract creation; and optimize first-pass yield for rebates, fees, and chargebacks to prevent revenue leakage. Most importantly, the solution scales to support your growth, expanding provider networks, and increasing contract complexity.

The complete toolkit for maximizing provider performance

Manage provider contracts and compliance with Model N provider suite. Core capabilities include:

- **Provider management**: Manage provider database for GPOs, IDNs, health systems, and hospitals.
- **Pricing management:** Define and automate accurate, consistent provider pricing.
- **Contract management:** Create and manage provider agreements, terms, and eligibility.
- **Contract compliance:** Ensure providers meet pricing and volume obligations.
- **Chargeback management:** Validate and process distributor claims, matching them to contracts.
- **Rebate management**: Automate rebate calculations, payments, and partner communications.
- **Alerts management:** Send configurable notifications to monitor key events and compliance issues.

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In the absence of a comprehensive solution, your business may be facing these challenges:	With the Model N provider suite, you unlock more efficient operations, stronger compliance, and the insights to drive sustainable growth.
Fragmented pricing and agreement management Pricing and contract agreements with GPOs, IDNs, health systems, and hospitals are spread across multiple systems, leading to inconsistent visibility and control.	**Unified pricing and agreement management** Centralized oversight of all provider agreements delivers complete visibility and control, ensuring consistency and accuracy across all networks.
Inefficient contract management Contract terms are updated and executed manually or through disconnected systems, increasing the risk of delays, errors, and inaccurate pricing.	**Streamlined contract management** Real-time integration with order and billing systems ensures contract terms are executed accurately the first time, reducing costly rework.
Reactive compliance monitoring Issues are identified only after they cause revenue or compliance problems, with little ability to track entities, monitor prices, or resolve violations proactively.	**Proactive compliance monitoring** Continuous tracking of entities, automated price monitoring, and quick resolution of violations help maintain adherence to all regulatory and contractual requirements.
Revenue leakage from transaction errors Rebates, incentives, fees, chargebacks, and accruals are often processed inaccurately, leading to lost revenue and operational inefficiencies.	**Accurate transaction processing** Rebates, incentives, fees, chargebacks, and accruals are validated and processed with precision, protecting revenue from overpayments.
Limited insight into provider behavior Purchasing patterns, contract commitments, and historical pricing performance are difficult to track, making it harder to respond to market changes or improve competitive positioning.	**Data-driven performance optimization** Advanced analytics reveal purchasing trends, track commitments, and run what-if scenarios to inform competitive strategies and improve margins.

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Future-proof your operations with add-on, optional advanced capabilities

- **Advanced Membership Management:** Quickly and easily assign eligibility for pricing, rebates, and fees.
- **Deal Management:** Increase alignment between sales and operations teams for greater efficiency and accuracy.
- **Data nSights:** Unlock actionable insights with near-real-time, self-service access to curated revenue management data, prebuilt dashboards, and no-code analytics tools.
- **Ngage:** Create role-specific prompts, tips, and alerts that streamline onboarding, reinforce best practices, and prevent errors.

Achieve revenue excellence from implementation through execution

Our technical and industry experts help you deploy, optimize, and sustain revenue operations at every stage. Whether ramping up provider activities, improving commercial performance, streamlining processes, or maximizing adoption of Model N functionality, our add-on services ensure that you realize the value of your Model N solution without burdening your internal teams.

Why Model N provider suite?

Model N provider suite delivers unparalleled visibility and control across the provider contract lifecycle. By uniting contract management, analytics, and real-time compliance monitoring in a single platform, we empower you to make data-driven pricing decisions, prevent revenue leakage, and maintain compliance, all at scale.

Discover how our provider suite can strengthen relationships, enhance operational efficiency, and give you a lasting competitive edge.

Schedule a demo

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