

Transform revenue management data into actionable insights



Life sciences companies generate enormous volumes of data on pricing, contracting, and government programs. However, they often spend too much time cleaning and preparing this data to generate valuable insights. Unfortunately, waiting weeks to surface a clear and timely picture of the gross-to-net position means executives cannot proactively make the strategic business decisions that drive revenue optimization.

Model N Data nSights is an integrated analytics solution that helps life sciences companies navigate, align, and analyze revenue management data to unlock the answers to questions their executives are asking. By automating data processes, providing prebuilt dashboards, and enabling self-service business intelligence (BI), Data nSights minimizes reliance on IT and third-party consultants – delivering timely, structured intelligence that empowers life sciences leaders to improve decision-making and operational efficiency.

Accelerate time to insights across the organization

Data nSights standardizes, enriches, and aggregates your Model N transactional data into analytics-ready datasets that enable confident, compliant, and faster decision-making.

- **Finance:** Gain real-time visibility into reserve adequacy instead of waiting until month-end to know where liabilities stand.
- **Market access:** Monitor formulary win rates and payer mix trends to spot issues and proactively influence outcomes.
- **Commercial:** Track deal performance and net revenue by channel in real time.
- **Government programs:** Prevent duplicate discounts and ensure timely report filings.

64%

of life sciences leaders feel **data analytics** offers the greatest opportunity for improvement

97%

of revenue leaders believe they could make better decisions if they had access to **just-in-time data and analytics**.¹

¹ Model N 2026 State of Revenue Report

Reduce workflow bottlenecks and break down data silos

As an out-of-the-box solution, Data nSights provides near-real-time access to structured, analytics-ready data, reducing bottlenecks, lowering costs, and increasing time to insights. And with a holistic cross-module data view, users can connect transactional events across Model N modules regardless of time gaps.

Conduct analytics with fewer technical dependencies

Prebuilt analytics models and self-service BI tools empower users to explore data independently – no programming expertise or custom model development required.

Improve data visibility and reporting accuracy

By automating data ingestion and providing a single source of truth across finance, commercial, and market access teams, Data nSights reduces manual processes and improves reporting accuracy and scalability. Teams can now focus less on data extraction and reconciliation and more on the strategic analysis that drives decisions around pricing, compliance, and rebate management.

Unlock the value of your revenue management data

- ✓ **Make quicker, smarter decisions and capitalize on more business opportunities.**
- ✓ **Model what-if scenarios and track gross-to-net waterfall trends to support financial close-related decisions.**
- ✓ **Access up-to-date data from all your Model N products, ensuring everyone sees the same results.**
- ✓ **Decrease the need for costly third-party data analytics vendors.**
- ✓ **Receive faster, more consistent analysis without having to build reporting from scratch.**

Shorten the distance between data and decisions

Schedule a demonstration to learn how Model N Data nSights can provide greater clarity into your business.