

Automate the payer contracting process from end to end

For pharma manufacturers, contracting with payers is necessary to increase patient access to life-saving drugs. However, eliminating non-compliance, errors, and overpayments within these contracts can be challenging. The Model N payer suite helps reduce risk with government payer and pharmacy benefit manager (PBM) contracts by ensuring every prescription is validated, every rebate is accurate, and every payment is made on time.

Our audit-ready tools validate prescription-level data across government and commercial programs, including Medicare, Medicaid, TRICARE, Coverage Gap Discount Program (CGDP), Manufacturer Discount Program (MDP), and Inflation Reduction Act mandates, preventing costly errors and late fees and enabling you to pay rebates only on dispensed products for the rate they're eligible for. The result is a simpler, more reliable way to optimize revenue and ensure compliance with your payer agreements.

The complete toolkit for managing payer contracts and compliance

The Model N payer suite is designed to simplify compliance, streamline operations, and ensure accurate rebates and payments:

- **Payer Management** – Centralize and manage payer contracts, pricing, and rebate programs.
- **Validata** – Validate and scrub prescription-level data to eliminate errors and improve rebate accuracy.
 - **Validata Medicaid** – Support Medicaid-related coordination of benefits and manage dispute workflows with state agencies.
 - **CGDP/MDP** – Provide discounts on branded drugs in Medicare Part D.
 - **340B Vigilance** – Proactively monitor risk and ensure compliance across 340B pricing and contract requirements.
- **MediAIR** – Automate Medicaid invoice retrieval for faster, more accurate rebate processing.

Backed by Model N Intelligence Cloud, an AI-driven platform delivering unified, actionable revenue intelligence for developing, monitoring, and driving dynamic pricing strategies.

In the absence of a comprehensive solution, your business may be facing these challenges:

Fragmented rebate and contract management

Disconnected systems and manual workflows in rebate and contract management can lead to data inconsistencies, delayed validations, and increased revenue leakage.



With the Model N payer suite, the profitability and productivity of contracting and rebate processes increase.

Unified payer management

With one suite, Model N enables you to centralize contracts, formulary (optional add-on), and plan management—ensuring the right payers receive the right discounts at the right time.

Reactive compliance monitoring

Issues are identified only after resulting in revenue leakage or compliance penalties.



Proactive compliance processing

Automated invoice retrieval and validation using bots and meta files enables real-time compliance checks, faster rebate submissions, and reduced manual errors—ensuring efficient audit-ready Medicaid operations.

Revenue leakage from processing errors

Complex Medicaid and 340B programs are time-consuming and frustrating to manage, introducing vulnerabilities in rebate and claims processing.



Accurate transaction processing

Rebates, fees, and claims are validated and processed with precision, protecting revenue and ensuring payer compliance.

Limited insight into contract performance

Lack of visibility into payer data makes it difficult to track compliance, forecast costs, or formulate strategies.



Actionable insights

Dashboards and analytics provide a clear view of contract performance to support smarter strategies, innovative agreements, and stronger compliance.

Stifled growth

Managing payer contracts and rebates manually is unscalable and quickly becomes unsustainable, draining time and resources.



Success at scale

Seamlessly handle PBMs, payer relationships, and rebate programs of any size and complexity, enabling sustainable, unlimited growth.

Advanced tools to strengthen compliance and insight



Formulary Compliance: Validate formulary status and rebate eligibility using structured data dimensions—such as plan mappings and formulary identifiers—to ensure formulary compliance, accurate calculations, and reduced costly errors.



340B Risk Assessment: Identify compliance risks across your 340B program early to prevent revenue loss.



Data nSights: Gain near-real-time, self-service access to curated revenue management data with prebuilt dashboards and no-code analytics tools.



Ngage: Create role-specific prompts, tips, and alerts that streamline onboarding, reinforce best practices, and prevent errors.

Your partner in payer relationships

With Model N, you don't just get a platform; you get a team of experts by your side. We provide ongoing support to ensure you maximize the value of your payer suite. With hands-on guidance for process design, automation, and integration, our team tailors the platform to your needs and objectives. We configure contracts, rebate structures, and payer data accurately, getting everything up and running quickly without overwhelming your internal resources. And as regulations change, we deliver timely insights and strategic advice to help you stay compliant, improve payer collaboration, and protect profit.

Why Model N payer suite?

By combining validation, automation, and governance in one suite, Model N delivers a complete view of your payer agreements—steering you clear of costly delays and overpayments. Discover how to reduce risk, improve accuracy, and strengthen your payer relationships.

Discover how our payer suite can help you take control of your contracting and rebate processes and protect your competitive edge.