

Optimize the Model N platform for your organization

Business and compliance requirements evolve, and Model N SaaS White-Glove Services helps ensure your Model N platform keeps pace. Our functional and technical experts help you optimize and utilize the Model N platform to capitalize on new functionality, address manual processes, meet evolving contracting and regulatory requirements, and ensure all changes are correctly configured and implemented. You'll be confident that the Model N platform is optimized to your organizational needs while reducing the effort required from your internal team.

Benefits of SaaS White-Glove Services

- ✓ Realize more value from your Model N investment.
- ✓ Take advantage of features and functionality you may not yet be leveraging
- ✓ Transform your revenue program by reducing reliance on manual processes.
- ✓ Increase visibility into revenue-related data.
- ✓ Reduce the time and effort your team must spend on configuration, implementation, testing, and rollout.
- ✓ Access expert guidance for support of new functionality and process changes.
- ✓ Enable new pricing and rebate strategies developed by your contract marketing team.

When should you consider SaaS White-Glove Services?

- You need to reduce the load on internal resources, enabling them to focus on other priorities.
- Your internal team does not have extensive experience working with the Model N platform.
- Internal bandwidth and budget allocations are under pressure.
- You want to align processes with industry best practices and value Model N's expertise.
- You want to ensure SaaS updates go smoothly, and new functionality meets the business's needs.
- Your team's offline processes could be replaced by system functionality as part of a SaaS update.
- You'd like to automate new pricing and rebate structures from your contract marketing team.

“Model N SaaS White-Glove Services helped us unlock more value from our platform. We had a long list of things we wanted done during the SaaS update, and the Model N team made it happen. They became part of our team, working with us to ensure the rollout went smoothly and aligned with our goals.”

– IT system leader, branded pharma company

Through SaaS White-Glove Services, you can approach SaaS updates as more than a routine version change; it's a strategic opportunity to enhance your platform. Work with our experts to identify and address areas for improvement, fine-tune performance, and drive greater value from your revenue management and compliance program.

Every engagement is tailored to your business's requirements and objectives. Because SaaS White-Glove Services are prebooked, you can be confident

you will have access to the resources you need for your project and that the timeline will occur on your schedule. You can leverage SaaS White-Glove Services as needed by executing a statement of work or establish recurring services scheduled to coincide with your SaaS updates. Additionally, we will take steps to assign you the same experts or have a proper knowledge transfer from project to project so you'll have continuity in your experience and outcome.

About Model N Value Realization Services

SaaS White-Glove Services is just one of the many Value Realization Services offered by Model N. These services are designed to help increase user adoption, capitalize on features and functionality, and adapt processes as business needs change. We can help you achieve operational excellence, optimize your financial investment, and realize greater value from Model N.

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Ready to get the maximum benefit from your Model N solutions?

Schedule a meeting to learn more about SaaS White-Glove Services.