



Put Model N expertise to work for you

Life sciences and high-tech innovators rely on Model N to deliver the deep insight and control they need to optimize revenue and ensure compliance. To help customers improve their operational and business processes and make the most of their investment, we offer innovative services delivered by technical architects, business advisors, and industry specialists – all of whom have deep expertise in revenue optimization, compliance, and our software solutions.

Model N Expert Services enable you to confidently utilize and adopt our applications, streamline business processes, and maximize revenue. Because we know the Model N platform better than anyone, we can help you capitalize on features and functionality and continuously improve processes to address changing business needs.

The Model N Expert Services portfolio

| | |
|-----------------------------------|---|
| Business Services | Outsource your commercial and government compliance to our industry experts, proven processes, and state-of-the-art technology. |
| Application Services | Ensure your internal processes continue to run effectively, and free your IT team to focus on more strategic initiatives. |
| Value Realization Services | Increase adoption and maximize your investment by leveraging deep domain and specialized industry expertise. |
| Education Services | Learn and master your Model N platform and quickly onboard new features and functionality. |



Business Services

Stay focused on strategy and increase operational flexibility by outsourcing business and compliance processes to our expert team of experienced advisors. Powered by technology developed for life sciences, Business Services fills organizational gaps and relieves overburdened staff, so your headcount can focus on areas that have the greatest impact on your business.

- Government pricing
- TRICARE and coverage gap
- Medicaid claims
- Rebates and fees
- Chargebacks
- Membership
- State price transparency reporting
- Gross-to-net
- Government contracts management



Application Services

Offload the day-to-day management of your platform to our technical experts. Our high-touch technical services help drive adoption and value realization, while aligning your application to your business's changing needs.

- **Core Services:** Streamline the daily operation of your Model N application.
- **Advanced Services:** Implement new business and functional strategies and improve your methodologies to drive the highest value out of your implementation.
- **Advanced Testing Services:** Dramatically decrease the testing effort and time required for new builds, release packs, and updates with off-cycle testing and system integration testing.



Value Realization Services

Maximize the business impact of Model N and achieve more predictable and consistent results. Our team works with you to increase user adoption, capitalize on features and functionality, manage M&A activities, and adapt your processes as business needs change.

- System Optimization Assessment Review (SOAR)
- Industry expert access services
- Contract modeling and best practices
- Managed services for analytics
- On-premises performance health check



Education Services

Access operational and technical education through various training paths. With our extensive knowledge base, training repositories, and customized learning, you can efficiently and cost-effectively onboard and cross-train team members to prevent knowledge gaps and increase productivity. Plus, our scalable training and change management solutions enable you to effectively roll out new applications or updates globally.

- Instructor-led, in-person and remote training
- On-demand training
- Ngage in-app guidance for measuring and driving adoption of error-free processes
- Learning libraries with role-based learning assets, training guides, and company-specific content
- Virtual labs, custom training, and certifications

Put Model N to work for you.

Schedule a meeting to learn how your organization can optimize revenue, mitigate risk, and stay focused on innovation.