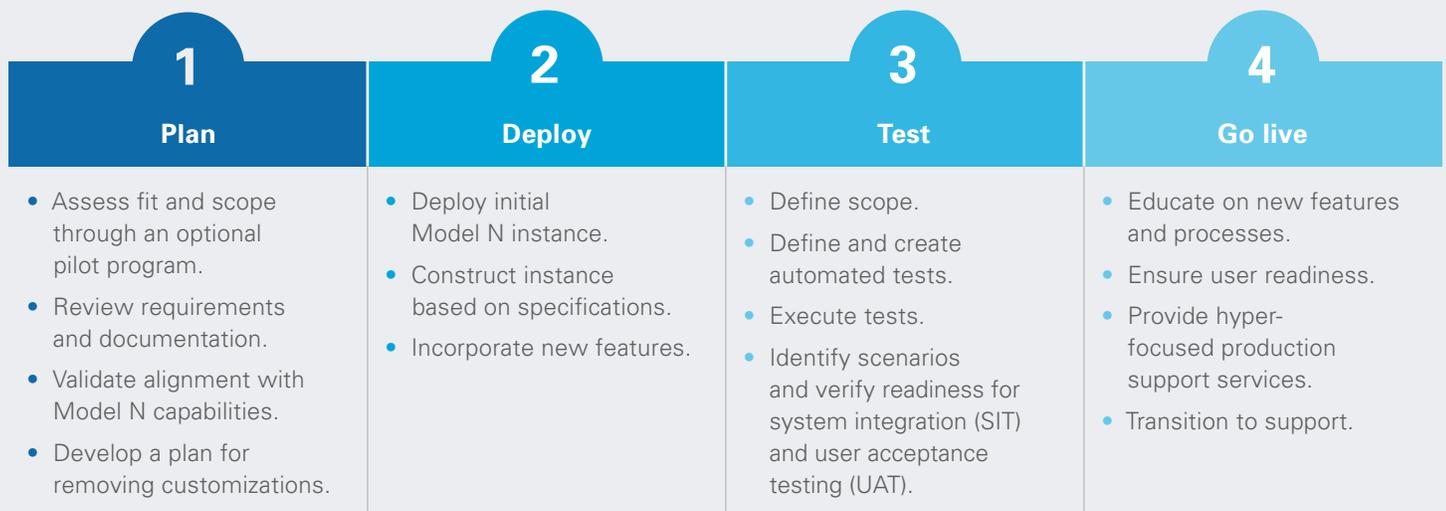


# Transition efficiently, operate effectively

Model N SaaS gives you the functionality of the Model N revenue management platform available today, plus the power to rapidly capitalize on new capabilities and solutions through frequent updates. To help you make the move, we have a proven, streamlined process that's led by seasoned project managers who can address your specific goals.

Our transition process leverages proven best practices that are based on extensive field experience, so you can be confident your project will be delivered on time and on budget.

## Four steps to a successful SaaS transition



## Getting started

We developed a series of educational workshops to help prepare your business and IT leaders and set expectations.

- **Executive SaaS overview:** Examine the benefits of SaaS to secure executive alignment.
- **SaaS technical overview:** Review security, access, and integration.
- **IT SaaS overview:** Define the high-level values, roles, and responsibilities of SaaS to secure IT alignment.
- **Integration deep dive:** Assess your current infrastructure, identify your requirements, and estimate the effort required to move integrations into Model N SaaS.
- **Support in SaaS:** Review the support process (data access, change management, and assistance).
- **SaaS automated testing:** Provide an overview of Model N testing and how to ensure results meet your needs.
- **What's new:** Highlight new features, benefits, process improvements, ROI, and roadmap.
- **Business case introduction:** Identify what costs go away and what benefits you may realize.
- **Business case working sessions:** Develop a business case to present internally.

### Benefits of Model N SaaS

- Better business agility
- Improved compliance
- Accelerated time to value
- Less business disruption caused by large upgrades and customization

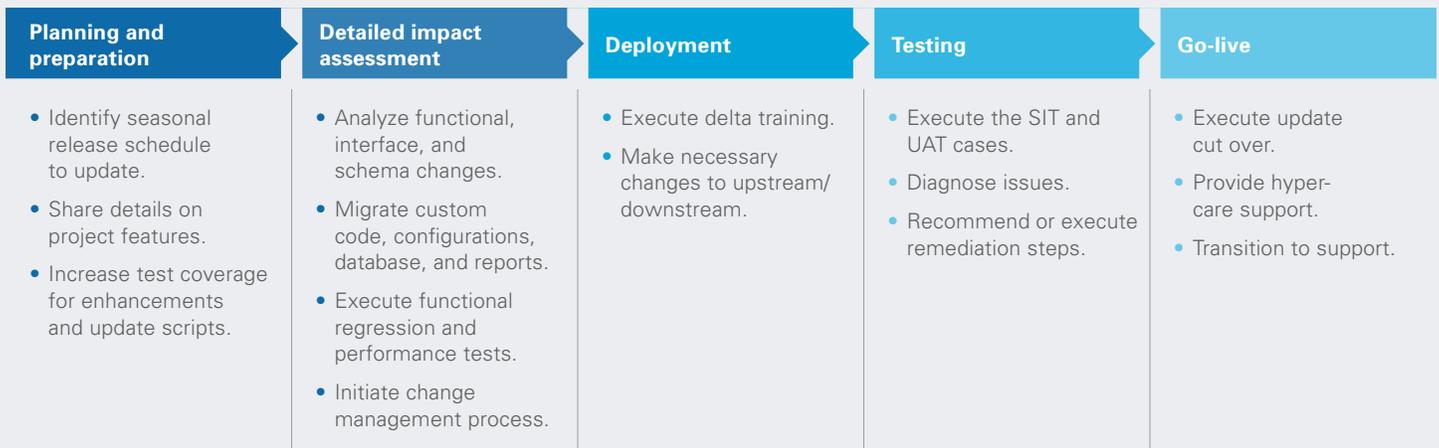
### Streamlined testing

Automated testing is built into Model N SaaS – reducing the burden on your teams by 60-85% and significantly improving solution quality. Our team runs a full suite of tests against the initial deployment and every update, so you know there are not any issues before you go live.

### Staying current

Regular updates enable you to accelerate the time to value for new functionality. Updates are offered twice a year; you are required to consume at least one. You can accept updates when you want them. If you choose to do only one a year, schedule it based on which update will provide the greatest business benefit.

### Update process



### About Model N SaaS

Used by nearly

**50%** of all Model N **life sciences customers**

Used by

**100%** of **new customers since 2017**

**80%** of Model N's product development is **dedicated to cloud innovation**

**70%** of Model N customers **run applications in our cloud**



**Robust security** and SOC 1 and SOC 2 compliance



**Powered by AWS**



Are you ready to focus your business and IT resources on driving innovation, solving challenges, and growing top-line revenue? Make the move to Model N SaaS.

**Contact your Model N account manager today.**