Improve efficiency, ensure accuracy, and maintain government compliance

For pharmaceutical companies, the activities required to ensure accurate and complete customer profiles and parent-child relationships are typically manual and very time consuming. A lack of automation and lean customer master teams result in duplicate or incorrect customer data, incorrect pricing, inefficient chargeback processing, and government pricing violations.

Model N Advanced Membership Management solves these challenges by automatically adding and maintaining key customer data elements, including identifiers, addresses, and class of trade, while providing manufacturers with the ability to automate the customer creation/update and hierarchal relationship processes.

- Save time, increase operational efficiency, and reduce errors by automating manual tasks.
- Effectively manage pricing and rebate eligibility, reducing credit rebills, rebate and fee corrections, and sales commission corrections.
- Reduce your risk of government noncompliance, protecting your company from unwanted attention and potential fines.
- Improve business insights to provide faster, more accurate reporting.
- Improve customer satisfaction and loyalty.

Accelerate your customer alignment processes for greater efficiency and accuracy

Advanced Membership Management utilizes customer-specific data formats to streamline the customer master and roster update process. Using sophisticated matching logic, the solution determines if each customer in the file is a new record or requires updates to an existing customer record. Once determined if an update or add is required and the change is approved, the changes are automatically applied to the master data, membership data, and associated contracts.

The value of standardization, enrichment, and automation

Applying the three-step roster processing approach used by Advanced Membership Management can significantly reduce error-prone manual tasks, improve profit margins, and lower the risk of contractual noncompliance.

340B Drug Pricing Program

Model N Advanced Membership Management helps track 340B IDs, cross-reference IDs, identify program start and end dates, and handle retroactive 340B eligibility. This helps facilitate the reversal of chargebacks to any CEs that lost eligibility and were erroneously paid at the 340B price.

Advanced Membership Management

Roster processing in three steps

1 Import	**2** Compare	**3** Apply

Import rosters and customers

Entry area

Easy data mapping

Validate | Research

Comparison to existing partners

Error correction

Inserts and updates

Update master data

Create new partners

Update membership

Automate roll-down to contracts

Ready to streamline your customer alignment processes for greater efficiency and accuracy?

Schedule a demonstration to see Advanced Membership Management in action.