

Realize outstanding value and ROI over the long term

Upgrading your revenue management system on a three- to six-year basis instantly puts you behind the innovation curve. Instead of capitalizing on new features and functionality as they become available, you have to wait until your next upgrade.

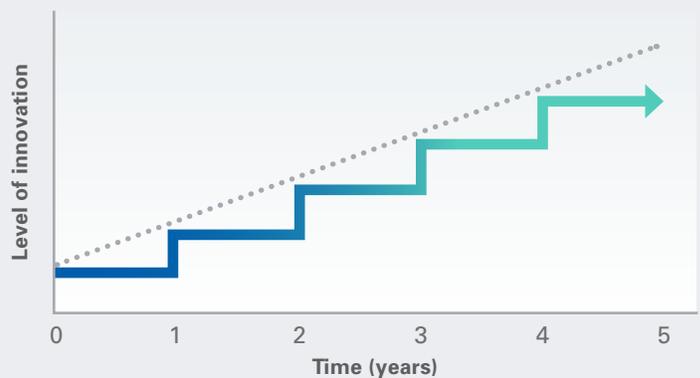
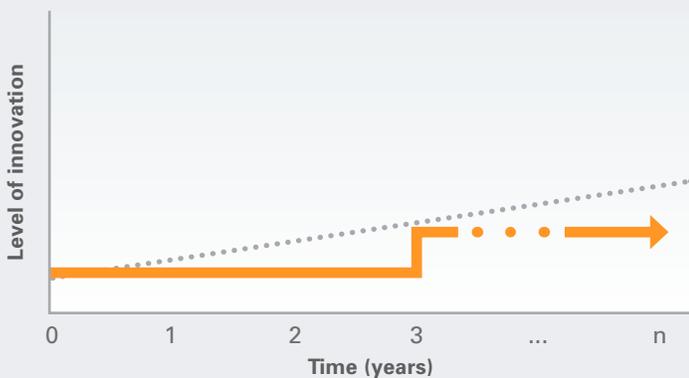
Model N SaaS gives you the capability to rapidly take advantage of new functionality and solutions through frequent updates. That means you can capture more revenue now, not later. Plus, by introducing new innovations over time, rather than through big onerous upgrade projects, your team can quickly learn how to put new features to use and start realizing benefits right away.

Furthermore, your IT team also gains an advantage. By shifting their focus from hands-on maintenance to more strategic tasks, they can optimize your business and IT processes to quickly leverage innovation and help the business accomplish its goals.

Benefits of Model N SaaS

- Better business agility
- Improved compliance
- Less business disruption caused by large upgrades and customization
- Accelerated time to value

Realize greater value and ROI from Model N SaaS



Legacy software model	Model N SaaS
Extensive upgrade projects every three to six years	Greater and more frequent innovation capture from annual updates
<ul style="list-style-type: none"> • Expensive, disruptive upgrade projects every three to six years • Flatter innovation curve from the need to support multiple versions • Zero innovation benefits between upgrade cycles 	<ul style="list-style-type: none"> • Annual updates that are supported by automation and reduced system integration and user acceptance testing • Steeper innovation curve from greater leverage of R&D dollars • Increased ability to absorb innovation in smaller "bites" over time

An investment with solid return

With a stable and predictable pricing model, Model N SaaS eliminates the need to set aside funds or wrangle budgets to accomplish expensive and onerous upgrades. Your subscription offers updates two times a year, with a requirement that you consume at least one. You have the flexibility to accept updates when you want them. If you decide to do only one a year, schedule it based on which one will provide the greatest business benefit.

Simply by eliminating the costs of upgrade projects and capitalizing on newly available functional benefits, you can realize a return on your investment in just two to four years.

Make the business case

Contact your Model N account manager for help building your business case. We will meet with you to identify the features and capabilities that you've missed out on and identify how they can impact your business by:

- Capturing more revenue
- Enhancing reporting capabilities
- Providing faster, easier access to information for better business decisions
- Reducing bottlenecks and increasing efficiencies

"It took me half the time to do replace matching for Caremark using Model N SaaS. Validations also seem to be much quicker. It used to take 10 minutes to complete one Caremark validation, and now it takes about two minutes."

– A multinational biotech company

About Model N SaaS

Used by nearly

50%

of all Model N life sciences customers

Used by

100%

of new customers since 2017

80%

of Model N's product development is **dedicated to cloud innovation**

70%

of Model N customers **run applications in our cloud**



Robust security and SOC 1 and SOC 2 compliance

99.95%

availability and uptime (99.8% committed service-level agreement)



Powered by AWS

2B

transactions

\$30B

in chargebacks, rebates, and fees processed for life sciences companies annually



Are you ready to focus your business and IT resources on driving innovation, solving challenges, and growing top-line revenue? Make the move to Model N SaaS.

Contact your Model N account manager today.