

# Consume faster, more streamlined, and less labor-intensive updates

Maintaining an on-prem solution requires periodic upgrades, patches, and customizations. That means setting aside time and money to go through an onerous project every three to six years. And if you're not doing this, you're not seeing the full value of your investment.

Model N SaaS gives you all the functionality of the Model N revenue management platform available today, plus the capability to rapidly capitalize on new functionality and solutions through frequent updates. Delivered on our world-class cloud powered by Amazon Web Services, Model N SaaS features automated cloud deployment technology that enables us to update your software on an ongoing basis and quickly provision environments based on your needs.

## Take control of your update timeline

Model N SaaS updates are incremental, eliminating the need for large implementation and testing teams and expensive projects that can take up to 16 months to complete. With your SaaS subscription, updates are offered two times a year, and you are required to consume at least one. You have complete flexibility to accept the updates when you want them. If you choose to do only one a year, select and schedule the one that will deliver the greatest results for your business.

### Benefits of Model N SaaS

- Better business agility
- Improved compliance
- Less business disruption caused by large upgrades and customization
- Accelerated time to value

### Capitalize on new functionality faster



Traditional upgrade	Annual SaaS update
<p><b>Occurs every three to six years; takes up to 16 months)</b></p>	<p><b>(Two offered each year and one must be consumed; takes one to three months)</b></p>
<ul style="list-style-type: none"> <li>• Lengthy engagement with professional services</li> <li>• Extensive migration of customizations</li> <li>• Large application reconfiguration</li> <li>• Disruptive regression and user acceptance testing (UAT)</li> <li>• Significant training effort</li> <li>• Extended go-live</li> </ul>	<ul style="list-style-type: none"> <li>• Prepackaged and routine engagement</li> <li>• Assessment of new capabilities (continued phase-out of customization)</li> <li>• 60-85% reduction in system integration and user acceptance testing</li> <li>• Minimal change management</li> <li>• Rapid go-live</li> <li>• No large project costs, saving 50-70% in time and resources</li> </ul>

### Go live quickly with next-generation testing

Automated testing is built into Model N SaaS, which not only reduces the burden on your teams by 60-85%, but it also leads to a significant improvement in solution quality. Our comprehensive approach includes updating, maintaining, and executing regression and system integration testing (SIT) in future updates. Test execution is dramatically reduced, while generating improvements in test coverage and accuracy.

Our testing services increase the efficiency of software development lifecycle processes with sign-off, traceability, and reporting capabilities that align to your requirements.

We run a full suite of tests against any update, so you can be confident that no issues exist before going live:

- User interface testing
- Screen shots (granular and extensive)
- Role-based testing for all user roles
- Audit-ready reports
- Test case management (GitHub and Jira)

We also offer premium testing services to address audit readiness requirements and certifications for your internal processes.

### Why you need Model N SaaS

- Eliminate concerns and costs associated with outdated or retired software and hardware.
- Avoid security vulnerabilities.
- Minimize downtime caused by onerous upgrades.
- Allow IT to focus on strategically supporting the business.

*“The Model N RTS testing audit stood up to the test.”*

– A leading pharmaceutical company

### About Model N SaaS

Used by nearly

**50%**

of all Model N **life sciences customers**

Used by

**100%**

of **new customers** since 2017

**80%**

of Model N’s product development is **dedicated to cloud innovation**

**70%**

of Model N customers **run applications in our cloud**



**Robust security** and SOC 1 and SOC 2 compliance

**99.95%**

**availability and uptime** (99.8% committed service-level agreement)



**Powered by AWS**

**2B**

**transactions**

**\$30B**

**in chargebacks, rebates, and fees** processed for life sciences companies annually



Are you ready to focus your business and IT resources on driving innovation, solving challenges, and growing top-line revenue? Make the move to Model N SaaS.

**Contact your Model N account manager today.**