Model **N**

KEY METRIC

Application performance increased by 75% in key areas

Model N Products

SaaS Revenue Cloud

Validata

Goverment Pricing (GP) Medicaid

Payer Management

Provider Management

A top biopharmaceutical company developing treatments for unmet medical needs.

Situation

A leader in innovative contracting models, headlined by its agreement with a state Medicaid program for subscription pricing to increase access to its hep C treatment.

The customer turned to Model N to navigate its complex chargeback and managed care rebate and models, adding efficiency and self-service capability for end users.

Pain

Has been a Model N customer since 2016.

Migrated to SaaS on Model N Revenue Cloud in early 2019, prompted by the additional flexibility and innovative services offered, including automated Validata processing and enhanced reporting.

Impact

Application performance increased by 75% in key areas

Significantly reduced the amount of manual data entry required to build 40 new managed care contracts & took advantage of improved application performance in the cloud.