

Model N | rainmaker

Reducing Risk and Increasing Efficiency in Operations

MANUFACTURERS DISCUSS HOW THEY LOWERED COMPLIANCE RISK,
MINIMIZED REVENUE LEAKAGE AND INCREASED OPERATIONAL
EFFICIENCY BY IMPLEMENTING THE MODEL N/CCG MANAGED SERVICES
CLOUD MODEL.

A man with a beard and glasses, wearing a dark suit, white shirt, and tie, is sitting on a rocky ledge. He is looking out over a vast valley at sunset. The sun is low on the horizon, creating a warm, golden glow. The valley below is filled with green hills, a winding river, and some buildings. The sky is a mix of orange, yellow, and blue.

Tom Evegan

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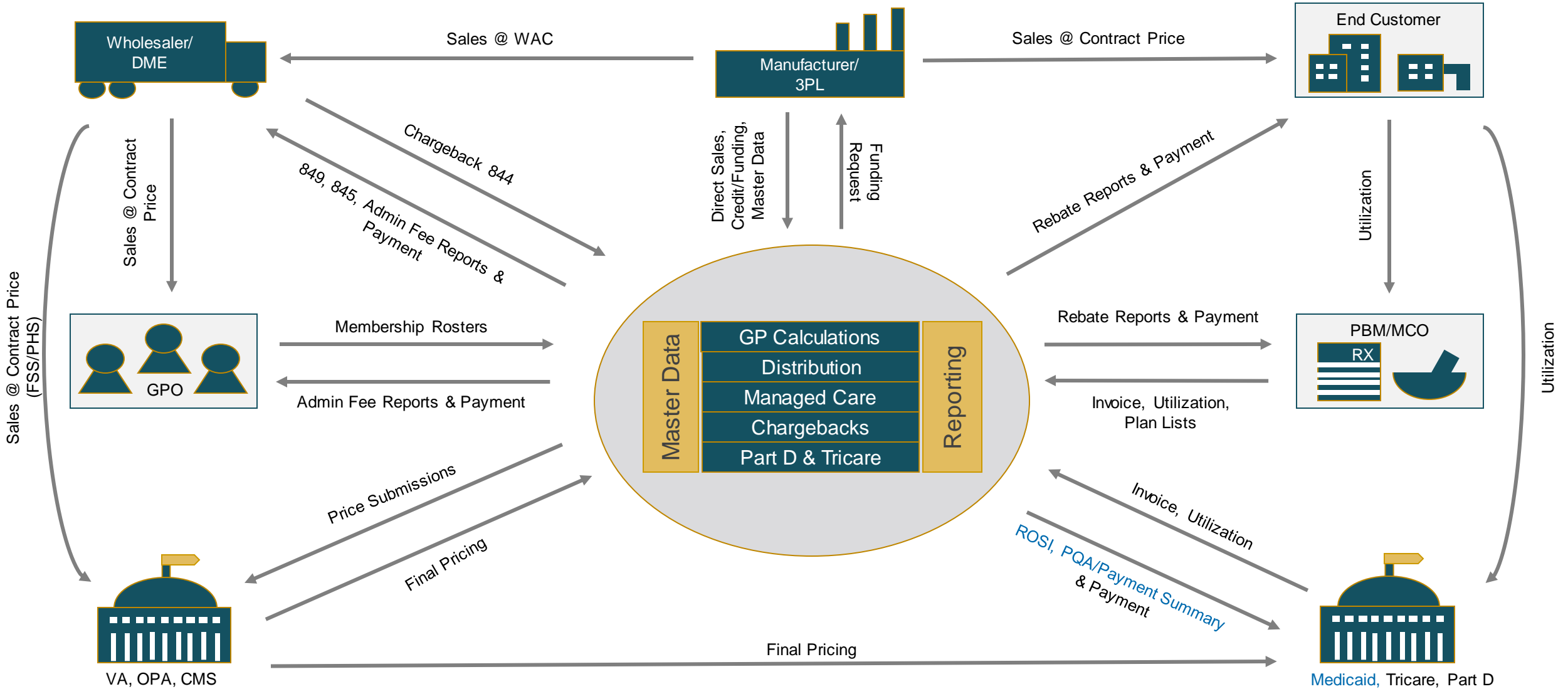
Tara Brodo

DAIICHI SANKYO

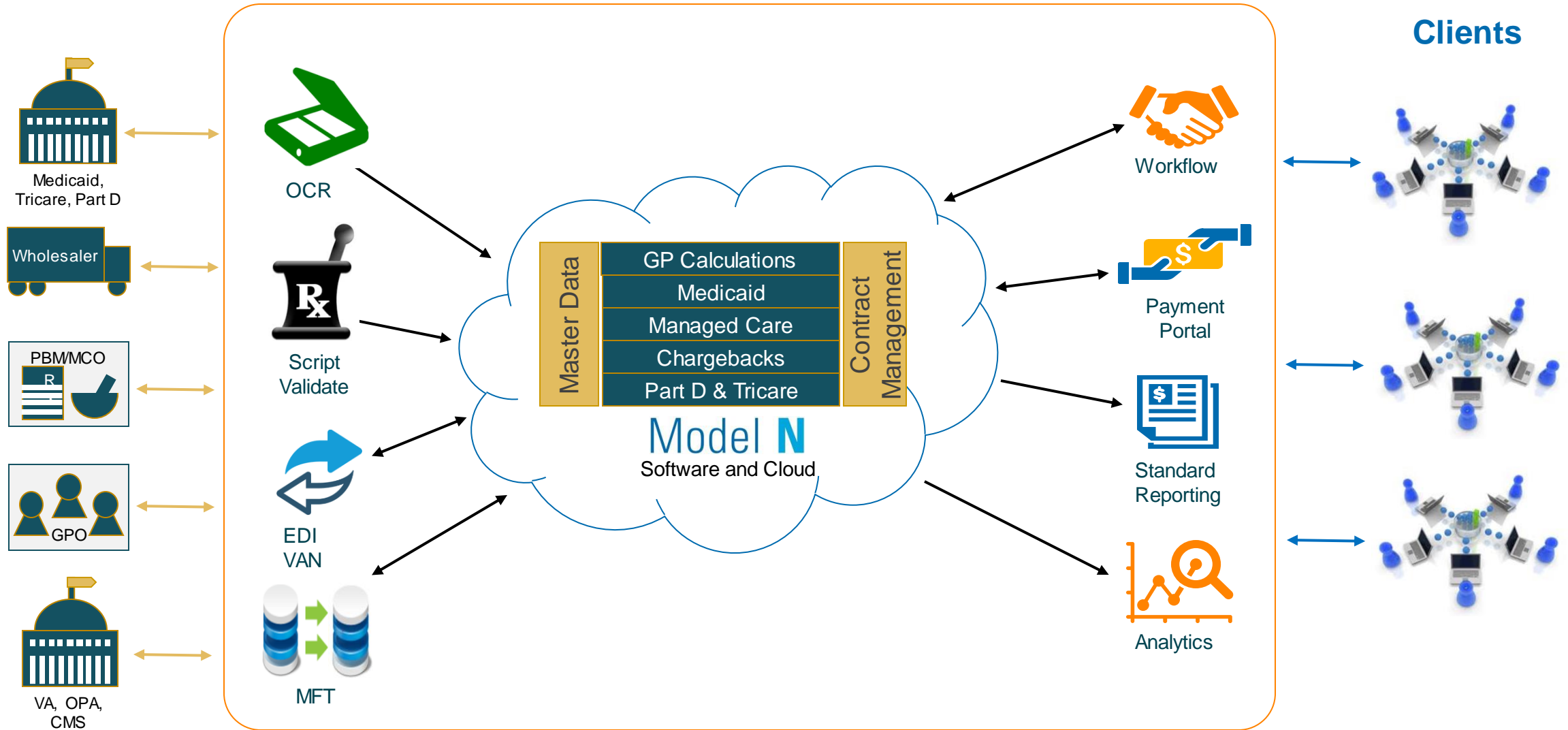
Nancy Doherty

FERRING PHARMACEUTICALS

Flow of the Dollar



Comprehensive Outsourcing Model



Technologies Supporting Comprehensive BPO

Workflow

Manage workflow between BPO Analysts, Model N and Client

Model N Applications and Cloud

Used to handle all contract administration, rebate and chargebacks validation and processing

OCR

Proprietary Optical Character Recognition (OCR) Tool used to scan paper invoices and automatically upload into the Model N system. Reduces manual entry errors and streamlines claims processing

Script Validation

Automated system used to validate prescription level data and claims level detail (CLD)

EDI VAN and Translator

Automated systems used to handle EDI 844, 845, 849, 852 and 867 file communication with wholesalers

Analytics and Data Visualization

Data visualization technology to provide state of the art dashboards, pulse alerts and data visualization

Document Sharing

Used to handle safe, encrypted file transfer between vendor, partners and clients

Data Transfer and Integration

Software used to handle all data integration into and out of the BPO Platform and Model N

RPA

Robotic Process Automation (RPA) to streamline and automate repetitive processes

