

Revyv CLM for SteelBrick CPQ

Model N Revvy Contract Lifecycle Management (CLM) for Salesforce SteelBrick CPQ combines Revvy CLM with SteelBrick CPQ to deliver the next generation in Quote-to-Cash. Built natively on the Salesforce1 platform, Revvy CLM for SteelBrick CPQ integrates with Salesforce SteelBrick CPQ to accelerate and simplify contracting processes which results in faster sales cycles and time-to-cash.

Revyv CLM for SteelBrick CPQ is designed with the sales professional in mind, enabling quick and easy creation of a contract directly from a quote in SteelBrick CPQ while also providing complete visibility into the entire contract lifecycle. Revvy CLM for SteelBrick CPQ is also designed for contract managers with easy-to-use administrative tools and independently configurable contract lifecycles. With Revvy CLM for SteelBrick CPQ, legal teams can redline, collaborate on and modify contract documents directly through Microsoft® Word. All updates to documents synchronized transparently to the contract records online.

Key Features

Seamless Transition from Quote-to-Contract

Revyv CLM for SteelBrick CPQ enables contracts to be created from quotes in SteelBrick CPQ.

- Products, prices and metadata from quotes are auto populated into contracts
- Product mix and quantities can still be updated in a contract as a result of negotiations, independently of the originating quote

Catalog and Products

Revyv CLM for SteelBrick CPQ users can add products directly to a contract via search or by browsing the catalog. Products are grouped by categories which are managed in a hierarchical structure.

- Browse the catalog to locate products with prices
- Associate product images to product descriptions help sales professionals choose the right products



Storage Solutions

- Tape Libraries
- Expandable Mass Storage
- Solid State Storage Solutions
- Cloud Storage

Accessories

- Cables
- Enclosures
- Power Backups

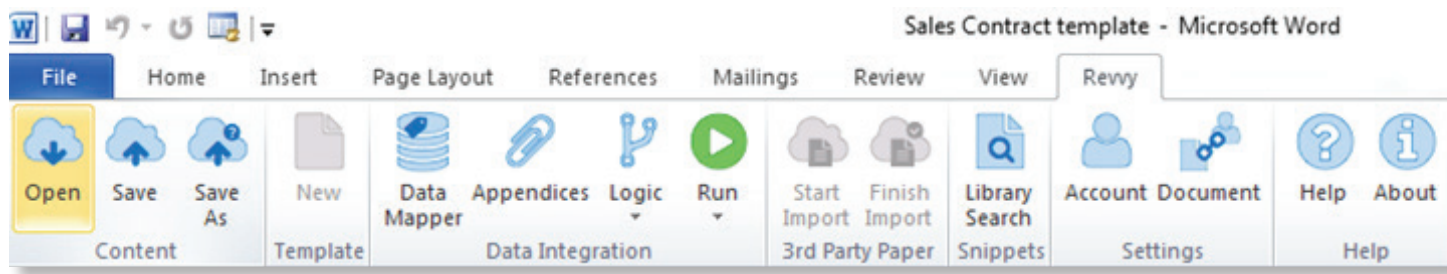
Server Solutions

- Plug and Play Server Solutions

Work in Familiar Microsoft® Word

The Revvy CLM Word® Add-In enables users to create templates and clauses in Microsoft® Word and to insert tagged fields through simple drag and drop user interface.

- Apply red lines back to the Contract record in real-time with automatic version tracking
- Create contracts with 3rd party paper directly from Microsoft® Word
- No programming required for template creation arrangement



Manage the Entire Contract Lifecycle

Lifecycle management enables users to track Contracts through all lifecycle phases such as Approvals, Collaboration and Activation. Users are guided to take specific actions to move the contract further in its lifecycle via a visual graphical indicator.

- Configure lifecycles to depict business process by contract type
- Manage amendment lifecycles and templates

Seamless Integration with Digital Signature Application

Integrated electronic signature services such as DocuSign® and Adobe® eSign®, services (formerly EchoSign®) provide seamless orchestration of Contract documents.

DocuSign Status		New DocuSign Status		DocuSign Status Help ?	
Action	Envelope#	Sender	Subject	Envelope Status	Hours Sent to Sign Sent
Edit Del	DSX-0000016	Administrator	Documents for your DocuSign Signature	Completed	0.03 2/24/2016 12:40 PM

Additional Features

- Leverage comprehensive Template and Clause libraries
- Search, manage and approve Contracts using mobile devices
- Utilize the reporting and dashboard capabilities native to Salesforce

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